



# SOCIAL PROCUREMENT POLICY

Winslow's social procurement policy provides opportunities to keep strengthening the communities in which we work by way of generating social value through our extensive supply chain.

We are recognised leaders in social procurement in the civil construction industry because we choose carefully who we partner with and how we deliver projects.

The genesis of Winslow's commitment to social procurement stems from our company Values and Business Pillars that are the foundations from which we have always chosen how to operate. We only undertake work that is aligned with our Values and Business Pillars.

Winslow recognises our role in leading communities and leaving positive legacies. Our social responsibilities are fundamental to our long-term sustainability and growth, as well as the commitment to support local communities in an ethical, responsible, positive and sustainable manner for the future. We are a self-performing contractor that retains roles dedicated to focus on our ongoing social procurement development and implementation.

One of the areas where clients benefit from our expertise is our dedication to achieving strong social procurement outcomes, successfully delivered through three clear strategies:

- Engaging with companies directly - e.g., Social Benefit Suppliers, social enterprises, disability enterprises and Aboriginal businesses, and businesses in an area of Entrenched Disadvantage.
- Providing social procurement leadership and guidance to our supply chain we engage directly, through education, support and employment to help them achieve their social procurement outcomes.
- Direct engagement - creating real jobs and career pathways by employing or training Disadvantaged Victorians, employing or training people who live in an area of Entrenched Disadvantage and other disadvantaged cohorts.

We achieve these strategies by partnering and delivering on social procurement commitments in a manner that is consistent with the objectives and aspirations of the Government Social Procurement Frameworks and/or client guidelines, therefore, we are ideally placed to deliver outcomes for our clients.

Our Business Pillars drive our continuous improvement to continue to deliver genuine social and sustainable procurement outcomes and procure goods and services from suppliers who are aligned to Winslow Values and have responsible supply chain management. Our social procurement practices and procedures enhance social inclusion and diversity, giving disadvantaged groups an increased opportunity to participate in the community and the economy.

## Social Procurement Principles

- We want the communities where we work to do well.
- We create opportunities for our communities to succeed.
- We are conscious there is a bigger picture to consider than just Winslow.
- We stand behind and will continue to provide leadership in social procurement in the civil construction industry.
- We adopt non-price criteria when evaluating supplier proposals such as capability, local content, social benefits to Aboriginal participation, fair and inclusive employment.
- We are committed to Government policies and legislation in supporting and generating social value. e.g., Modern Slavery Act 2018, Major Projects Skills Guarantee (MPSG) Victoria.

**TREVOR LOCKWOOD**  
**Chief Executive Officer**

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